

2018 CSI EXPO

Everything you need to know!

+ UPCOMING EVENTS SCHOLARSHIPS LUNCH & LEARNS

THE

CONSTRUCTION SPECIFICATIONS INSTITUTE: GREATER LEHIGH VALLEY CHAPTER NEWSLETTER

ECS

PUNCHLIST

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Interested in Advertising in The Punchlist?!

Contact TJ Chambers (tchambers@ usaarchitects.com) or Jon Lattin (jon@ctslv.com) for available size options, pricing, and more information.



MISSION STATEMENT:

The Greater Lehigh Valley Chapter of CSI strives to provide opportunities for education, and the exchange of knowledge and information for its members and the construction community by using the available resources through its diverse membership and relationships.

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Greater Lehigh Valley Chapter

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PRESIDENT'S MESSAGE



WE HAVE A LARGE OPPORTUNITY TO GROW OUR MEMBERSHIP TO SUSTAIN THE CHAPTER

With a couple months left in my presidency, I want to look ahead at the state of CSI in the Lehigh Valley. CSI nationally has experienced a very large decline in membership over the last decade, causing many smart people to scratch their heads on what to do. Fortunately for us in the Valley, we have remained relatively steady. With 130 members in our chapter, we are the 11th largest chapter in the country out of 127 total chapters. The largest three chapters are Chicago at 324, Minneapolis at 282, and Portland at 234.

Last year, I performed number crunching and some other interesting stats regarding our chapter include:

- The average number of people at our meetings was 50 with our largest meeting being the joint meetings with AIA (80+ people).

- On average, about 40-50% of attendees at our meetings are non-members.

- Through the first nine meetings of last year, we had 246 people attend at least one meeting while 209 of these people



attended at least three meetings. This does not include the always popular Expo which brings in even more people.

So what does this data tell us. First, it supports our premise that our chapter is vibrant and healthy, serving a large population of professionals in the Greater Lehigh Valley. However, the strength of the organization is broadening our membership base, and with half of our meeting attendance being nonmembers, we have a large opportunity to grow our membership to sustain the chapter for the long term.

The future of any organization depends on actively engaging the younger generation, and CSI as a whole has a lot of room for improvement. Last year the GLV chapter began an active campaign to immerse as many young professionals in CSI as possible, with very good success. We held YP specific social events, we offered a special discount to attend meetings, and we held our first YP roundtable with the AIA. These actions were very encouraging, and we have now identified close to 60 YP's in the Lehigh Valley. Now that we have introduced them to CSI and our diverse membership, we have to continue the positive engagement. How do we help them take the step from participant to member?

We have a lot of ideas and we'll be reaching out for help in making them happen. One idea that is rising to the top is a robust mentoring program. To accomplish this, we are looking for a volunteer to put our thoughts into motion. Additionally, we are trying to develop the reasons why membership is important. "Why CSI?" With so many conflicting organizations and hobbies vying for your time, why do you participate in CSI? These same reasons need to be communicated to your peers.

The Greater Lehigh Valley Chapter of CSI has remained a strong force for the last 54 years, but we can't rest on our laurels. We must continue to innovate, we must engage our members and welcome non-members, and we must remain relevant to the workforce of the future.

"We are what we repeatedly do. Excellence then, is not an act, but a habit." Aristotle - Jon C. Lattin, CSI, CCPR jon@ctslv.com





PREVIOUSLY ON CSI GLV...

JANUARY

SAL VERRASTRO

Review of the New AIA Documents

In a joint meeting hosted by the Greater Lehigh Valley CSI and the Eastern PA AIA, Sal Verrastro of Spillman Farmer Architects and a member of the AIA Documents Committee presented on the primary changes included in the 2017 portfolio of AIA Contract Documents.





FEBRUARY DAN PALMER 2018 DODGE Analytics Outlook

A 32 year veteran of Dodge Data and Analytics, Dan Palmer offered a glimpse into the process of acquiring and disseminating construction news that he and his team perform on a daily basis. Contributing to a vast database of information, this research helps to generate an accurate and timely outlook on the construction industry.

SCHOLARSHIPS

FRANK GEHO AND RONALD NATTRESS MEMORIAL SCHOLARSHIPS

The Greater Lehigh Valley Chapter of CSI provides annual scholarships to assist with tuition, fees and books to students who have demonstrated outstanding scholastic achievement and a desire to pursue an education in construction, engineering, or architecture.

Help spread the word! If you or anyone you know is interested, please visit www.greaterlehighvalleycsi. com/scholarship-program.html for more information. Applications are due April 15!





Mark your calendar!

Α

MARCH (Rescheduled for May 16)

LYNNE BREIL

The Dirty Dozen of Presentations and How to Avoid Them

Unfortunately postponed due to snow, Lynne Breil's discussion on presentation skills and what to avoid as a presenter will be rescheduled for our May 16 meeting. As the founder of The Professional Edge, Inc. and an Adjunct Professor of Communications at York College, Lynne specializes in business communication, etiquette, and leadership presence.

...TUNE IN NEXT TIME!

APRIL 11	2018 CSI Expo
MAY 16	Lynne Breil (Rescheduled from March)
JUNE 20	Awards Night
JULY 18	Summer Picnic
UGUST 14	Iron Pias Game

CSI EXPO 2018

40th Annual Product Expo and Educational Seminars

Earn up to 4 AIA/CES LUs!

When: April 11, 2018 (8 am to 5 pm)

Where: Holiday Inn and Conference Center 7736 Adrienne Drive, Breinigsville, PA 18031

What: The CSI EXPO is the premier construction product exposition and seminar in the Lehigh Valley. Architects, engineers, designers, specifiers, contractors, and building owners can see over 60 product manufacturers and installers offering the latest in building technology at one convenient location.

In addition, we offer four quality technical seminars covering the trending topics pertinent to your profession, a hot lunch buffet with dessert, a wine & cheese bar, and tons of door prizes. The cost for all of this: FREE!

How: Register as an attendee for free at thecsiexpo.com!

thecsiexpo.com





MODERNFOLD













SCHEDULE:

Early-Bird Seminar #1 (8 am - 9 am) "Ensuring Classroom Security and Safety" by John Krause

Exhibit Hall Opens (9 am) Continental Breakfast & Networking (9 am - 10 am)

Seminar #2 (10 am - 11 am) "The Legal Ramifications of BIM Contracts" by Andrew Mendelson

Hot Lunch Buffet (11 am - 1 pm)

Seminar #3 (1 pm - 2 pm) "Improving Construction Practices with Special Inspections" by Brandon Tate

Seminar #4 (2:45 pm - 3:45 pm) "Integrating VR and "Future" BIM Technologies" by Ralph Schoch

YP Roundtable and Happy Hour (4 pm - 5 pm)













WWW.MODERNFOLDOFPA.COM 1-800-248-8300



Contact: Patrick Henry | Commercial Business Development Representative

570-814-7518 | pathenry@andersencorp.com

Available Lunch & Learns

Modernfold - Mark Nattress

610 - 682 - 0700 "Introduction to Tubular Daylighting" "Operable Wall Systems" "Moveable Glass Wall Systems" "Flexible Space Design Trends using Vertical L Partitions"

Kolbe Windows and Doors - Dan Koziel

267 - 961 - 0417 "The Synergy of Glass"

ATAS International - Mike Krahling

484 – 553 – 4146 "Sustainable Building Envelopes" "Insulated Metal Wall and Roof Panels"

"Solar Air Heatinc

"Demystifying Rain Screen Systems Utilizing Metal Wall Panels" "Designing for the Effects of Wind on a Building – Tests and Reality" "Understanding Metal Roofing"

Key Resin - Jon Lattin 610 - 559 - 8182 "Decorative Resinous Flooring & Terrazzo Systems"

Pella Windows - Mark Lewis 610 - 220 - 3947 "Fiberglass Window Installation Systems for Commercial Buildings" "Window Performance Requirements for Commercial Buildings"



BUILD FUNDS!



All friends, families, and community members are invited to join us at our Camp Fundraising Event beginning at 6:30 pm on Friday, April 27th.

Everyone is invited to gather at the official home of the **IronPigs**, **Coca-Cola Park** (1050 IronPigs Way, Allentown).

Ticket prices are \$36 for adults and \$26 for children under the age of 10. Tickets include a \$5 food voucher.

Payment can be made by cash or check made payable to ACE Mentor Program Lehigh Valley (ABC Eastern PA - Attn: Let's Build Baseball - 894 Marcon Blvd, Suite 110 - Allentown, PA 18109). Please include the names of those attending, an email address, and a phone number where you may be reached.

Tickets should be purchased no later than Friday, April 13th; but hurry! Space is limited!

Questions? Call or email us. 610.821.9686 - letsbuildcamp@gmail.com

CHECK US OUT ON...



Next Let's Build Camp: July 9-13, 2018

Applications now being accepted at: letsbuildcamp.com

MARCH 2018